

# Final Scoring Matrix

DFCM - Various Agencies  
 Multiple Solar PV Facilities  
 DFCM Project No. 13055300

June 17, 2013

Firms		A	B
Selection Criteria	Points Possible		
Design Proposal	15	11.0	8.5
Schedule	10	7.7	8.0
DFCM Past Performance Rating	15	13.2	13.4
Strength of Team	15	12.0	11.0
Project Management Approach	15	13.0	11.0
Cost	20	15.3	6.7
Proposal Viability	10	8.3	3.7
<b>Total</b>	<b>100</b>	<b>80.5</b>	<b>62.2</b>

Following the evaluation of each of the firms that submitted on this project, the selection committee has selected SolarCity as the firm that provides the best value for the State of Utah.



State of Utah

GARY R. HERBERT  
Governor

GREGORY S. BELL  
Lt. Governor

Department of Administrative Services

KIMBERLY K. HOOD  
Executive Director

Division of Facilities Construction and Management

RICH AMON  
Interim Director

Approved By:   
18 June 2013

Approved By: 

Date Approved: 6/18/2013

Agency: DFCM-Variou Agencies  
Project Name – Multiple Solar PV Facilities  
DFCM Project No.:13055300  
DFCM Project Manager: John Harrington

**SELECTION COMMITTEE JUSTIFICATION STATEMENT**

The selection committee would like to express it's appreciation to all of the teams that proposed for services on the above references project. The selection committee selected **SolarCity** based on the following detailed conclusion supporting the selection in accordance with the selection criteria:

**Design Proposal:**

Detailed design documents were submitted as part of the RFP response.

**Schedule:**

Aggressive schedule was provided in the RFP response that matched requirements of RFP.

**DFCM Past Performance Rating:**

**This score is based on the average of ratings for previous projects as explained in the RFP.**

**Strength of Team:**

Very experienced team that matched the requirements for RFP scope of work. Financial capabilities were impressive.

**Project Management Approach:**

Strong Management plan with experienced team. Included all aspects needed for each project to be successful.

**Cost (Proposer's offer & Terms):**

Offered the best value to the state for each project listed in the RFP, this included Rate/kWh and Escalator% for PPA's.

**Proposal Viability:**

Excellent proposal, with solid understanding of scope of work, schedule and financial requirements. Best overall solution presented to DFCM